

Message Text

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ACTION EB-07

INFO OCT-01 ISO-00 AF-06 ARA-06 EA-06 EUR-12 NEA-10 IO-10

AGR-05 SP-02 AID-05 NSC-05 CIEP-01 TRSE-00 SS-15

STR-04 OMB-01 CEA-01 CIAE-00 COME-00 FRB-03 INR-07

NSAE-00 USIA-06 XMB-02 OPIC-03 LAB-04 SIL-01 L-03

OIC-02 /128 W

----- 128441

R 301726Z JUN 75

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 2471

INFO AMEMBASSY CANBERRA

AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

AMEMBASSY BUJUMBURA

AMEMBASSY BOGOTA

AMEMBASSY SAN JOSE

AMEMBASSY SANTO DOMINGO

AMEMBASSY QUITO

AMEMBASSY SAN SALVADOR

AMEMBASSY ADDIS ABABA

AMEMBASSY ACCRA

AMEMBASSY GUATEMALA

AMEMBASSY CONAKRY

AMEMBASSY PORT AU PRINCE

AMEMBASSY TEGUCIGALPA

AMEMBASSY NEW DELHI

AMEMBASSY JAKARTA

AMEMBASSY KINGSTON

AMEMBASSY NAIROBI

AMEMBASSY MONROVIA

AMEMBASSY MEXICO

AMEMBASSY MANAGUA

AMCONSUL LUANDA

AMEMBASSY YAOUNDE

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AMEMBASSY BANGUI

AMEMBASSY COTONOU
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AMEMBASSY ASUNCION
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AMEMBASSY LISBON
AMEMBASSY KIGALI
AMEMBASSY FREETOWN
AMEMBASSY DAR ES SALAAM
AMEMBASSY PORT OF SPAIN
AMEMBASSY CARACAS
AMEMBASSY KINSHASA
AMEMBASSY LAGOS
AMEMBASSY LA PAZ
USMISSION GENEVA
USMISSION EC BRUSSELS
AMEMBASSY BONN
AMEMBASSY BRUSSELS
AMEMBASSY COPENHAGEN
AMEMBASSY DUBLIN
AMEMBASSY LUXEMBOURG
AMEMBASSY OSLO
AMEMBASSY PARIS
AMEMBASSY ROME
AMEMBASSY THE HAGUE
USMISSION OECD PARIS

LIMITED OFFICIAL USE SECTION 01 OF 02 LONDON 10051

E.O. LL652:N/A

TAGS: ETRD, EAGR, OCON

SUBJECT: COFFEE: NEGOTIATIONS FOR A NEW INTERNATIONAL
AGREEMENT

REF: STATE 145683

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1. DISCUSSIONS FOR A NEW INTERNATIONAL COFFEE AGREEMENT
ENTERED SERIOUS NEGOTIATIONS STAGE WITH THE OPENING OF A

SPECIAL SESSION OF THE INTERNATIONAL COFFEE COUNCIL IN
LONDON JUNE 24. MOST OF THE FIRST WEEK WAS DEVOTED TO
PROCEDURAL, ORGANIZATIONAL AND ADMINISTRATIVE MATTERS
WITH AMPLE TIME LEFT OPEN FOR BILATERAL AND OTHER
CONSULTATIONS.

2. THE BIG FOUR PRODUCERS (BRAZIL, COLOMBIA, ANGOLA AND IVORY COAST) FLOATED AN UNOFFICIAL, JOINT OUTLINE PACKAGE WHICH DREW HEAVILY ON PROPOSALS SUBMITTED PREVIOUSLY BY BOTH PRODUCERS AND CONSUMERS AND SUGGESTED NEW VARIATIONS ON THE U.S. MARKET SHARES FORMULA AND ON SUGGESTIONS FOR AN INTERNATIONAL GUARANTEE STOCK. (A MEETING OF A TECHNICAL SUB-GROUP ON JUNE 27 TO EXAMINE FEASIBILITY OF INTERNATIONALLY HELD STOCK WAS INCONCLUSIVE.) OF SIGNIFICANCE, THE BIG FOUR PACKAGE APPEARED TO DROP EARLIER PRODUCER DEMANDS FOR SPECIFIC PRICES WRITTEN INTO THE AGREEMENT AND THEREFORE ANY AUTOMATIC INDEXATION. WHILE THE BIG FOUR PACKAGE REJECTED THE U.S. SUGGESTION OF A PENALTY FOR UNDERSHIPMENTS, BRAZIL INDICATED IN BILATERAL TALKS WITH THEUSDEL, IT

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NSAE-00 USIA-06 XMB-02 OPIC-03 LAB-04 SIL-01 L-03

OIC-02 /128 W

----- 128481

R 301726Z JUN 75

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 2472

INFO AMEMBASSY CANBERRA

AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

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WOULD BE WILLING TO CONSIDER PROVISIONS TO GIVE INCENTIVE FOR QUOTA FULFILLMENT AND WOULD ALSO AGREE TO AUTOMATIC SUSPENSION OF QUOTAS WHEN PRICES RISE ABOVE PREDETERMINED LEVELS.

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3. IN BRIEF VISIT TO LONDON JUNE 27-30, DEPUTY ASSISTANT SECRETARY KATZ HAD BILATERAL TALKS WITH IBC PRESIDENT CALAZANS, IVORY COAST MINISTER OF AGRICULTURE SOWADOGO AND COLOMBIAN COFFEE FEDERATION PRESIDENT ARTURO GOMEZ JARAMILLO. U.S. BILATERALS TO DATE HAVE BEEN GENERAL IN NATURE BUT LEAVE CLEAR IMPRESSION THAT WE AND MAJOR PRODUCERS UNDERSTAND ONE ANOTHER'S NEEDS, THUS CREATING FAVORABLE CLIMATE FOR NEGOTIATIONS.

4. DETAILED EXAMINATION OF MAJOR SUBSTANTIVE ISSUES IS SCHEDULED TO BEGIN JULY 1. WORKING GROUP HAS AGREED TO ATTEMPT TO COMPLETE WORK ON A DRAFT TEXT FOR KEY ARTICLES IN A NEW AGREEMENT BY CONCLUSION OF MEETING JULY 11. ANY SUCH AGREEMENT WOULD BE AD REFERENDUM AND PROVISIONAL, TO PERMIT GOVERNMENTS TO AWAIT COMPLETION

OF WORK ON IMPLEMENTING RESOLUTIONS (INCLUDING PROCEDURES FOR ESTABLISHING ANNUAL QUOTA AND PRICE MECHANISMS) AT A LATER DATE BEFORE FINAL ACCEPTANCE.

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: GolinoFR
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Disposition Date: 28 MAY 2004
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Margaret P. Grafeld
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